

Message Text

UNCLASSIFIED

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ACTION NEA-10

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E. O. 11652: N/A
TAGS: BEXP, IN
SUBJ: BUSINESS VISITOR: MR. VIREN J. SHAH, MUKAND IRON AND
STEEL WORKS LTD.

REF : (A) BOMBAY 1986 (B) USDOC 14112 (C) USDOC 13653
(D) BOMBAY 1861

1. WE HAVE INFORMED MR. SHAH OF MESSAGE IN REF. B.

2. MR. SHAH, ACCOMPANIED BY SON RAJESH V. SHAH AND MR. V.K. ANAND, GENERAL MANAGER OF A MUKAND SUBSIDIARY, SCHEDULED TO ARRIVE NEW YORK AUGUST 27 AFTER A BRIEF PERSONAL VISIT TO BOSTON. HIS CONTACT ADDRESS: CARE OF MISS CATHERINE CIANFRINI, SECRETARY TO MR. RICHARD BLISS, CHAIRMAN, AMERICAN EXPRESS INT. BANKING CORP., AMERICAN EXPRESS PLAZA, NEW YORK (PHONE 212-480-2000). WHILE WE ARE STILL AWAITING SHAH'S FINAL ITINERARY, HE HAS SUGGESTED FOLLOWING APPOINTMENTS SCHEDULE WITH FIRMS LISTED IN REF. C. MR. SHAH WOULD ALSO LIKE TO DISCUSS LICENSING POSSIBILITIES FOR ROASTERS AND CALCINERS FOR ILMINITE PROCESSING (REF.A) WITH THESE FIRMS:

3. FULLER COMPANY: SHAH PLANS TO BE IN BETHLEHEM AUGUST 29 AND 30. ACCORDING TO MR. SHAH, FULLER HAS BEEN SELECTED AS UNCLASSIFIED

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PRIME CONSULTANT/CONTRACTOR FOR THE NARMADA CEMENT PROJECT OF CHOWGULE AND COMPANY OF GOA. SHAH INTERESTED IN EXPLORING POSSIBILITIES OF WORKING AS SUB-CONTRACTOR OF FULLER FOR SUPPLY OF EQUIPMENT.

4. ALLIS CHALMERS: SHAH SCHEDULED TO BE IN MILWAUKEEE SEPTEMBER 6 AND 7. HE SUGGESTED THAT INSTEAD OF HIS MAKING

A SEPARATE VISIT TO APPLETON TO MEET ALLIS CHALMERS' CRUSHING AND SCREENING EQUIPMENT DIVISION, WHETHER CONCERNED OFFICERS OF THAT DIVISION COULD JOIN HIM AT MILWAUKEE ON SEPTEMBER 6 OR 7. SIMILARLY, WHETHER IT WOULD BE POSSIBLE FOR STANSTEEL CORP. (ALLIS CHALMERS SUBSIDIARY) EXECUTIVES TO MEET HIM AT MILWAUKEE ON ONE OF THESE DAYS. IF THIS IS NOT FEASIBLE, SHAH PLANS TO ASK HIS DEPUTY MR. ANAND TO VISIT STANSTEEL AT LOS ANGELES ON SEPTEMBER 5. AT ALLIS CHALMERS, SHAH WOULD LIKE TO MEET WITH, AMONG OTHERS, MR. R.K. LEROY, GENERAL SALES MANAGER, REDUCTION SYSTEMS DIVISION, WHICH IS IN NEGOTIATIONS WITH DR. MOHANTY OF TOR STEEL CORPORATION, ORISSA, FOR SUPPLY OF SPONGE IRON TECHNOLOGY. ACCORDING TO SHAH, MUKUND IRON WILL BE HOLDING SUBSTANTIAL EQUITY IN THE PROPOSED SPONGE IRON PROJECT.

5. WE HAVE NOT AS YET RECEIVED WORD FROM MR. SHAH ABOUT APPOINTMENTS WITH FROG SWITCH & MFG., CLARK EQUIPMENT AND PORTEC INC.
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